

# **Laser Sales Engineer**

Radiantis, located in Castelldefels (Barcelona) is a highly innovative and dynamic company, expert in state-of-the-art lasers and frequency converters, including optical parametric oscillators for the scientific market.

We're currently seeking a Laser Sales Engineer to support and promote the sales around the world. We're looking for a highly driven and enthusiastic candidate who is eager to contribute to the growth of the business by strengthening and improving the company's sales area.

Your main responsibilities will be:

- Create, develop and maintain sales relationships with customers
- Advice customers on the company's products and discuss their technical requirements
- Follow leads on a timely manner and prepare quotations

The successful candidate shall:

- Be a graduate physicist or similar. The role will involve maintaining technical discussions with specialist customers, and internally within the company. Therefore, a technical background in optics/photonics is required
- Be proficient in English. Fluency in German and/or French will be an advantage.
- Preferably 2 years experience in a similar role. Candidates without previous sales experience but eager to move into this carrier will also be considered
- Have excellent interpersonal and communication skills
- High level of autonomy and initiative

Occasional travel to visit clients and trade shows will be required.

For further information about Radiantis, you can visit [www.radiantis.com](http://www.radiantis.com)

To apply for this position, please e-mail us your CV and photo and a cover letter to the email address [cv@radiantis.com](mailto:cv@radiantis.com) including SALES2021 in the subject of the email.

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